

# CURRICULUM VITAE

## Executive Profile

**Davorin KOLIC**

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Focus : \* general management, strategic planning, selling consulting services on intern.market  
 Expertise : \* deep understanding of intercultural conditions on international market  
 Skill sets : \* multi-lingual community presence, leadership and strategical management  
 \* promotion of infrastructural projects through marketing methods  
 \* LnP, CB Analysis, financial controlling

Profile : \* VP / Corporate / Regional Director  
 \* pioneering , based on communication skills  
 \* new business developer on international consultancy market, expertise in tunnelling  
 \* experience on big size infrastructure projects in 25 countries of the world

### Driving Forces :

<b>Competencies :</b>	<b>Results :</b>
Management	Increase revenue through innovative management best practices acquisition of design/consultancy/supervision contracts in different countries, development of new markets and new businesses, application of marketing and promotion based on international networking through carrier , increase of revenues and cost optimisation based on discovered local market advantages and capacities
Organisational skills	Hired, coached and led multi-cultural teams delivering profit and gross sales Started new offices in last 5 years: Istanbul, Santiago, Zagreb , Linz Promoted, acquired and organized records reaching World Tunnel Congress 2015 with more than 1600 participants from, leading team of 70 persons
Intercultural competence	International community relations and development of partnerships Working experience in 25 countries in last 25 years, development and application of multi-lingual and multicultural teams based on local market knowledge and presence, repeated contract awards at previous clients on international market

### Executive Performance History

Date/Corporation	Positon	Highlights
08/2021 – date NEURON 4 CONSULT ZT, Linz, Austria	Owner Man.director	Consultancy for transport infrastructure
08/2012 – 08/2021 GEODATA Austria GmbH, Linz, Austria	Man.director	Project acquisition :
	<u>Project Director</u> Design	<u>Alto Maipo Hydro Scheme, Chile</u> 4,5 bn USD\$ project, 10 mill. USD\$ design contract Intercultural competence : bringing together

08/2012 – 08.2021  
 GEODATA Tunel doo, Zagreb, Croatia

Chile client, Austrian contractor, Italian designer

Project Director Divaca-Koper new rail line, Slovenia  
 1.4 bn € project, 36 km tunnels  
 Project optimization, project promotion and start of project management organisation

Man.director Project acquisition

Expertise checking Peljesac bridge, Croatia  
 0.5 bn € project, 2.2 km bridge, 100 m deep piles  
 Design checking contract : Croatian client, Danish consultant, Italian consultant

Project Director Metro Dudulu-Bostanci & Umranye-Göztepe line, Istanbul, Turkey, 7 mill. € design contract, intercult. compet.: Turkish client, Italian designer, Austrian consultants

01/2003 – 07/2012  
 NEURON CONSULT ZT, Linz, Austria

Owner, Man.director, Project acquisition

Project Director Wienerwaldtunnel, Vienna, Austria  
 0.5 bn € project, 10 km tunnel for high speed rail  
 Tender & design contract : Austrian client, Swiss consultant, Austrian contractor

Project Director Tuen Mun Area 56, Hong Kong  
 0.1 bn € project, large size underpasses of highway in HK, design contract : HK client, UK consultant, HK contractor, Austrian consultant

01/2003 – 07/2012  
 NEURON Zagreb doo, Croatia

Owner, Man.director Project acquisition

Project Director HPP Ombla, HPP Dubrovnik II, Croatia  
 0.2+ 0.3 bn € project, underground HPPS  
 Design contract : Croatian client, French consultant, Croatian designer

Project Director Light Rail Zagreb, Croatia  
 1.1 bn € project, 30 km light rail line 12 km tunnels  
 Design contract : Croatian client, UK consultant, Croatian designer

12/1998 – 12/2002  
 D2 Consult ZT GmbH CoKG, Linz, Austria

Partner, Man.director, Project acquisition  
 Div.Manager

Project Director Light Rail Seattle, USA, 1.3 bn USD\$ project, 10 km tunnel, Tender & Design contract : US client, USA-Fra-Italy contractors, Austrian consultants JV

Project Director Koralmtunnel, Austria, 2.4 bn.€ project, 32 km, TBM tunnel, Cost RA, predesign contract : Austrian client, Austrian consultant, Croatian consultants

Project Director Metro 4 Line, Budapest, Hungary, 1.6 bn.€ project, 10 km, 10 stations, Cost RA : Hungarian client, UK engineer, German contractor, Austrian consultant

D2 Consult Zagreb d.o.o., Zagreb, Croatia

Man.director, Project acquisition

WB Expert Wanjiashai Yellow River Diversion, Lot II-III, China  
 2.4 bn USD\$ project, TBM tunnels 80 km

Consultancy : Chinese client, Chinese contractor,  
Austrian contractor, Canadian engineer

Project Director Metro New Delhi, MC1A Line, India  
1.2 bn USD\$ project, 8.5 km metro line, 8 stations  
Tender & design contract : Indian client, Japanese  
contractor, USA consultant, Austrian consultant

11/1996 – 11/1998

ALPINE BAU GmbH, Linz, Austria

Project Manager Project acquisition

Project Director Wanjiazhai Yellow River Diversion, Lot I, China  
1.1 bn USD\$ project, pump chambers , tunnels  
Site management : Chinese client, Chinese  
contractor, Austrian contractor, Swiss consultant

Project Manager Tai Po –Butterfly Valley, Hong Kong  
0.5 bn USD\$ project, 13 km tunnels, hydro scheme  
Tender & design contract : HK client, UK  
consultant, Austrian contractor

09/1991 - 11/1996

MAYREDER BAU GmbH, Linz, Austria,

Project Manager Project acquisition

Project Manager Metro Red Line Los Angeles , USA  
1.5 bn USD\$ project, NATM/SEM stations  
Design contract : USA client, USA consultant,  
Austrian consultant

Project Manager EOLE Line, Lot 35 B, Paris , France  
0.7 bn € project, 3.4 km TBM tunnel  
Design contract : French client, Italian contractor,  
Austrian consultant

05/1986 - 09/1991

IPZ Doo, Zagreb Croatia,

Project Engineer Bridge and tunnel design and analysis,

University assistant professor

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## **Education, Certificates , Language Skills, :**

Education / Licences :

University of Zagreb, Croatia Civil Engineering, BSc, MSc, PhD  
Registered Chartered Engineer, Croatia  
Registered Chartered Engineer, Austria (ZT)

Language skills :

Croatian ( mother tongue)	Spanish ( basic)
Slovenian (excellent)	Russian (basic)
English (excellent)	French ( basic)
German (excellent)	Italian ( basic)

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## **Commitment to Community :**

- Member of Executive Committee of ITA-AITES (2012-2015), (2016-2019)
- President of ITA Croatia-Croatian Association for Tunnels and Underground Structures ([www.itacroatia.eu](http://www.itacroatia.eu)) (2010-2015, 2015-2020)
- Member of several professional societies : Chamber of Chartered Engineers Austria(2003), Croatia (1995), Austrian Geotechnical Society (ÖGG) (2001), International Tunneling Association (ITA-AITES) (2001), Croatian Geotechnical Society (HGD) (2006), Canadian Tunnelling Society (2010) etc.
- Lectures on different Universities and Engineering Chambers as :
  - Politecnico Torino, Master Study “TBM Technology”
  - University Salzburg, Master Study “Intercultural Competence”
  - Technical University Vienna, Master Study “International Consultancy”
- Books (11) and guidelines (3) on tunnelling:
  - 3 guidelines, 1 book co-author, 1 book co-editor, 9 proceedings/books editor
  - More than 125 scientific and technical articles on topics of tunnels, underground structures, bridges, financing

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**Awards :**

- 2015 Award of Croatian Congress Industry for the Best Year Achievement for WTC2015
- 2012 Awarded Organisation of World Tunnel Congress WTC2015 elected by Member Nations of ITA-AITES
- 2001 Best Consulting Company of Austria , member of a team
- 1983,-84,-85 University Rector's Award (3 times) for the Best Student Performance on University Zagreb, Croatia
- 12 Marathon Finisher ( 2002-05, 2007, 2016,-17, -18(2), -19, -20, -21)